

BPER:

Gruppo

1H21 Consolidated Results

Piero Luigi Montani, CEO

4 August 2021

Disclaimer

This document has been prepared by “BPER Banca” solely for information purposes, and only in order to present its strategies and main financial figures.

The information contained in this document has not been audited.

No guarantee, express or implied, can be given as to the document’s contents, nor should the completeness, correctness or accuracy of the information or opinions herein be relied upon.

BPER Banca, its advisors and its representatives decline all liability (for negligence or any other cause) for any loss occasioned by the use of this document or its contents.

All forecasts contained herein have been prepared on the basis of specific assumptions which could prove wrong, in which case the actual data would differ from the figures given herein.

No part of this document may be regarded as forming the basis for any contract or agreement.

No part of the information contained herein may for any purpose be reproduced or published as a whole or in part, nor may such information be disseminated.

The Manager responsible for preparing the Company’s financial reports, Marco Bonfatti, declares, in accordance with art. 154-bis, para. 2, of the “Consolidated Financial Services Act” (Legislative Order No. 58/1998), that the accounting information contained in this document corresponds to documentary records, ledgers and accounting entries.

Marco Bonfatti

Manager responsible for preparing the Company's financial reports

Important methodological note

Change in the scope of consolidation and Purchase Price Allocation

Change in the scope of consolidation

1H21 saw the completion of the integration in BPER Banca of the going concern consisting in 620 branches¹ acquired from the Intesa Sanpaolo Group (ISP). The transfer of these branches took effect for legal and accounting purposes on two different dates: 587 former UBI Banca branches were integrated on 22 February 2021 and 33 ISP branches were integrated on 21 June 2021. The assets and liabilities of these units have thereby been included in the scope of consolidation with pro-rata P&L contribution effective as of the same dates.

As a result, the accounting figures as at 30 June 2021 are not comparable with prior periods due to the change in the scope of consolidation.

Provisional Purchase Price Allocation (PPA)

1H21 results include the impact of the PPA carried out following the first provisional accounting for the acquisition of the going concern, in accordance with IFRS 3 "Business Combinations". The difference between net equity and the purchase price attributable to the business unit acquired ("Badwill" or "Bargain Purchase") amounted to 966.9 €mln. The allocation process through the measurement at fair value of the assets and liabilities acquired as at the initial recognition date, led to the following main PPA adjustments:

- -337.5 €mln on non-performing loans;
- +234.1 €mln on performing loans;
- -19.9 €mln on real estates properties;
- -10.0 €mln on provisions for Risk and Charges.

As a result of the provisional PPA, a Bargain Purchase amount of 833.7 €mln was booked in the 1H21 P&L.

1. Including the Points of Operation of UBISS (a consortium company controlled by UBI Banca).

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

Final remarks

ANNEXES

Executive summary

1H21 results show sharp volumes growth, higher profitability, asset quality improvement and stronger competitive position

Significant dimensional growth

- Integration process of the going concern (620 branches) acquired from the Intesa Sanpaolo Group successfully completed
- Good retention of new clients from the going concern acquired
- Total funding up to 263.6 €bn (+42.3% YTD), of which 165.1 €bn in indirect deposits¹ (+35.2% YTD)
- Net customer loans up to 76.3 €bn (+43.9% YTD)

Increase in profitability

- Net profit increased to 501.8 €mln
- Excluding one-offs², profit before tax amounts to 259.7 €mln with operating income of 1,590.2 €mln, driven by growing revenues from a pickup in net commission income boosted by a gradual recovery in core banking operations and the placement of asset management and bancassurance products
- Annualized cost of risk at 70 bps (excluding additional LLPs)

Steady improvement in asset quality

- Gross NPE ratio down further to 5.7% in 2Q21 compared to 1Q21 (6.1%), likewise down significantly from 7.8% at the end 2020, thanks to the going concern acquisition and NPE disposals
- NPE coverage up to 51.8% (49.5% in 1Q21), remains high factoring in the PPA effects
- Annualised default rate down to 0.8% from 1.0% in Dec. '20, also supported by Government economic measures to face Covid

Solid capital position and robust liquidity

- Pro-forma³ Fully Phased CET1 ratio at 13.52% with a large buffer vs. SREP requirement (8.125%)
- LCR >200% more than twice the 100% regulatory threshold, with liquidity buffer of nearly 32.8 €bn

Government economic measures to face Covid

- Outstanding Moratoria on loan payments amount to 3.2 €bn down 60% Q/Q, following renewal applications for a considerably lower amount than the total outstanding balance due, confirming the improved economic environment
- State-guaranteed loans increased to 6.5 €bn (+7% Q/Q)

1. Including life insurance premiums.

2. See slide 17.

3. The CET1 ratio Fully Phased pro-forma has been estimated excluding the effects of the transitional provisions in force and including the result for the period, thus simulating, in advance, the effects of the ECB's authorisation to include these profits in Own Funds pursuant to art. 26, para. 2 of the CRR.

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

Final remarks

ANNEXES

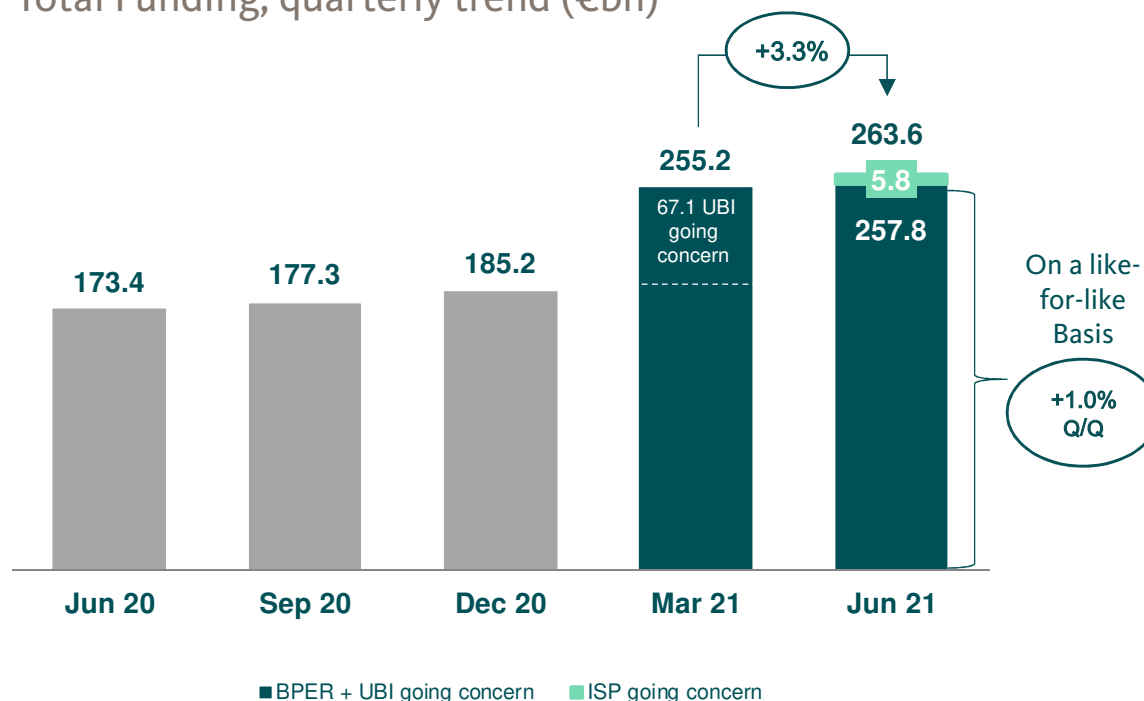
Total funding

Sharp increase in total funding to 263.6 €bn (+42.3%YTD), driven by going concern contribution (72.9¹ €bn) and positive commercial input

Total Funding breakdown (€mln; %)

Total Funding	Dec 20	Mar 21	Jun 21	Chg. Q/Q (%)	Chg. YTD (%)
Direct Deposits	63,141	94,442	98,498	+4.3%	+56.0%
Indirect Deposits ²	122,077	160,747	165,079	+2.7%	+35.2%
Total Funding	185,218	255,189	263,577	+3.3%	+42.3%
o/w ARCA Holding	17,445	17,666	18,247	+3.3%	+4.6%

Total Funding, quarterly trend (€bn)



- Total funding up 3.3% Q/Q mainly driven by ISP branches contribution (5.8 €bn)
- On a like-for-like basis, total funding increased by 1.0% Q/Q thanks to the positive input of commercial initiatives

1. 67.1 €bn in 1Q21 from UBI branches and 5.8 €bn in 2Q21 from ISP branches
 2. Includes life-insurance products
 Note: figures on this page may not add exactly due to rounding differences

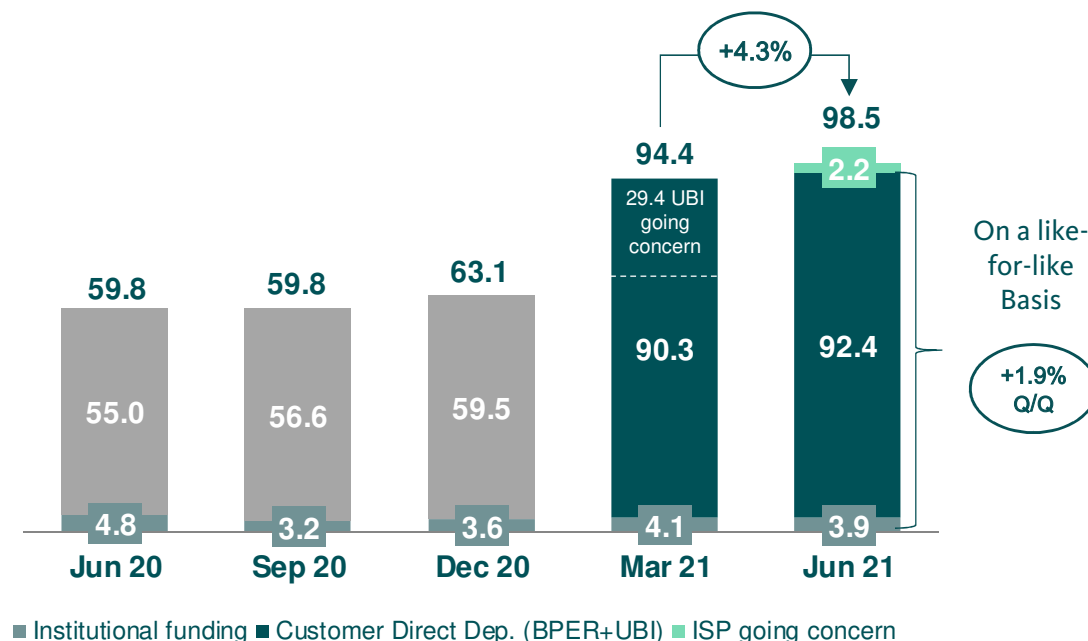
Direct funding

Direct funding rose to 98.5 €bn in 1H21 (+56.0% YTD) driven by going concern contribution (31.6¹ € bn)

Direct Funding breakdown (€mln; %)

€/mln	Dec 20	Mar 21	Jun 21	Chg. Q/Q (%)	Chg. YTD (%)
Customer Direct Deposits	59,505	90,343	94,599	+4.7%	+59.0%
<i>o/w Current accounts and sight deposits</i>	<i>55,116</i>	<i>85,788</i>	<i>90,103</i>	<i>+5.0%</i>	<i>+63.5%</i>
<i>o/w Bonds</i>	<i>820</i>	<i>761</i>	<i>636</i>	<i>-16.4%</i>	<i>-22.4%</i>
<i>o/w Other</i>	<i>3,569</i>	<i>3,793</i>	<i>3,859</i>	<i>+1.7%</i>	<i>+8.1%</i>
Institutional Direct funding	3,635	4,099	3,899	-4.9%	+7.2%
<i>o/w bonds</i>	<i>3,565</i>	<i>4,067</i>	<i>3,899</i>	<i>-4.2%</i>	<i>+9.3%</i>
<i>o/w repos</i>	<i>70</i>	<i>32</i>	<i>0</i>	<i>-100.0%</i>	<i>-100.0%</i>
Total Direct Deposits	63,141	94,442	98,498	+4.3%	+56.0%

Direct Funding, quarterly trend (€bn)



- Direct funding up 4.3% Q/Q primarily as a result of the 2.2€bn contribution from ISP Branches (+1.9% Q/Q on a like-for-like basis)
- 95% of Customer direct deposits consists in “Current accounts and Sight deposits” (+63.5% YTD) at a very low cost
- Institutional funding amounts to 3.9 €bn, following the Company’s € 500 mln inaugural social bond issuance finalised in 1Q21, partially offset by bond maturities in 2Q21

1. 29.4 €bn in 1Q21 from UBI branches and 2.2 €bn in 2Q21 from ISP branches
Note: figures on this page may not add exactly due to rounding differences

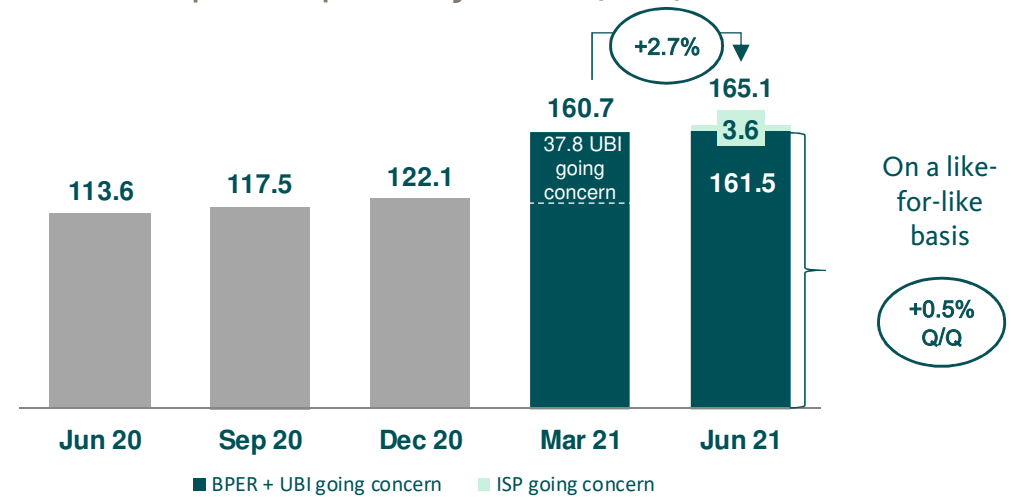
Indirect deposits

Total indirect deposits up to 165.1 €bn (+35.2% YTD), with going concern contribution of 41.3¹ €bn

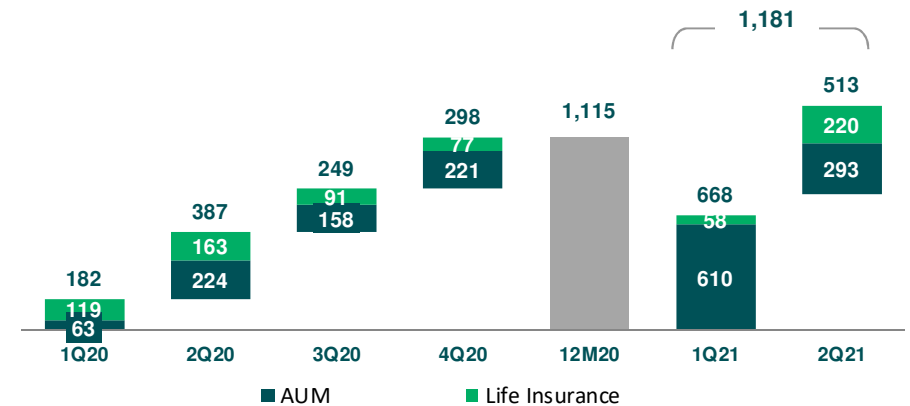
Indirect Deposits² (€mln;%)

€/mln	Dec 20	Mar 21	Jun 21	Chg. Q/Q (%)	Chg. YTD (%)
Assets under custody	72,057	82,646	82,995	+0.4%	+15.2%
Assets under management	25,274	42,759	44,944	+5.1%	+77.8%
Life Insurance	7,301	17,675	18,893	+6.9%	+158.8%
AUM - Arca Holding	17,445	17,666	18,247	+3.3%	+4.6%
Total indirect deposits	122,077	160,747	165,079	+2.7%	+35.2%

Indirect Deposits quarterly trend (€bn)



Net inflows³ of AuM and Life Insurance products (€mln)



- Indirect deposits rose by 2.7% Q/Q mainly as a result of the 3.6 €bn ISP branches contribution, with a large share of AUM (1.3 €bn) and life bancassurance (1.4 €bn)
- On a Like for like basis, Indirect deposits were up 0.5%
- Growth in indirect deposits was also underpinned by AuM and life insurance inflows, which reached 1.2 €bn in 1H21

1. 37.8 €bn in 1Q21 from UBI branches and 3.6 €bn in 2Q21 from ISP branches
 2. Indirect deposits include life insurance premiums
 3. Figures from data management system. AUM include ARCA captive inflows on BPER network
 Note: figures on this page may not add exactly due to rounding differences

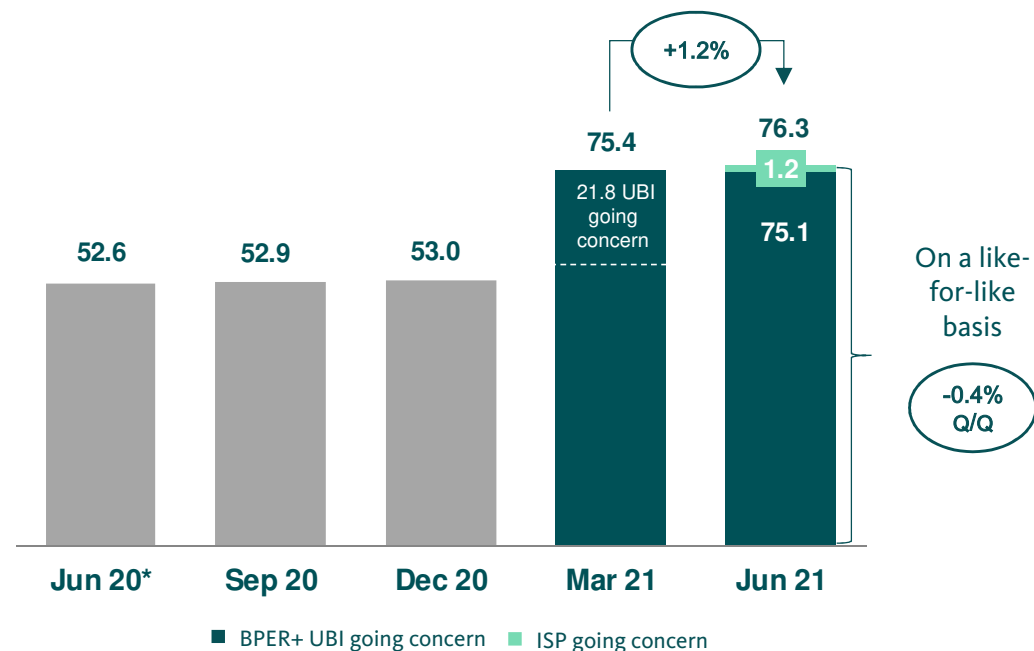
Customer loans

Net customer loans at 76.3 €bn (+43.9% YTD)

Net customer loans breakdown (€mln;%)

€/mln	Dec 20	Mar 21	Jun 21	Chg. Q/Q (%)	Chg. YTD (%)
Current Accounts	3,669	4,897	4,766	-2.7%	+29.9%
Mortgage loans	35,355	52,647	53,356	+1.3%	+50.9%
Other	13,982	17,823	18,168	+1.9%	+29.9%
Net customer loans	53,006	75,367	76,290	+1.2%	+43.9%
<i>o/w Performing</i>	<i>50,876</i>	<i>72,956</i>	<i>74,138</i>	<i>+1.6%</i>	<i>+45.7%</i>
<i>o/w Non-Performing</i>	<i>2,130</i>	<i>2,412</i>	<i>2,153</i>	<i>-10.7%</i>	<i>+1.1%</i>

Net customer loans, quarterly trend (€bn)



- Customer loans up 1.2% Q/Q driven by ISP branches contribution of 1.2 €bn, almost entirely consisting of performing exposures
- The reduction on a like for like basis is mainly due to NPE disposals finalised in 2Q21

1. 21.8 €bn in 1Q21 from UBI branches and 1.2 €bn in 2Q21 from ISP branches

Note: customer loans excluding debt securities. See relevant table in the Annexes.

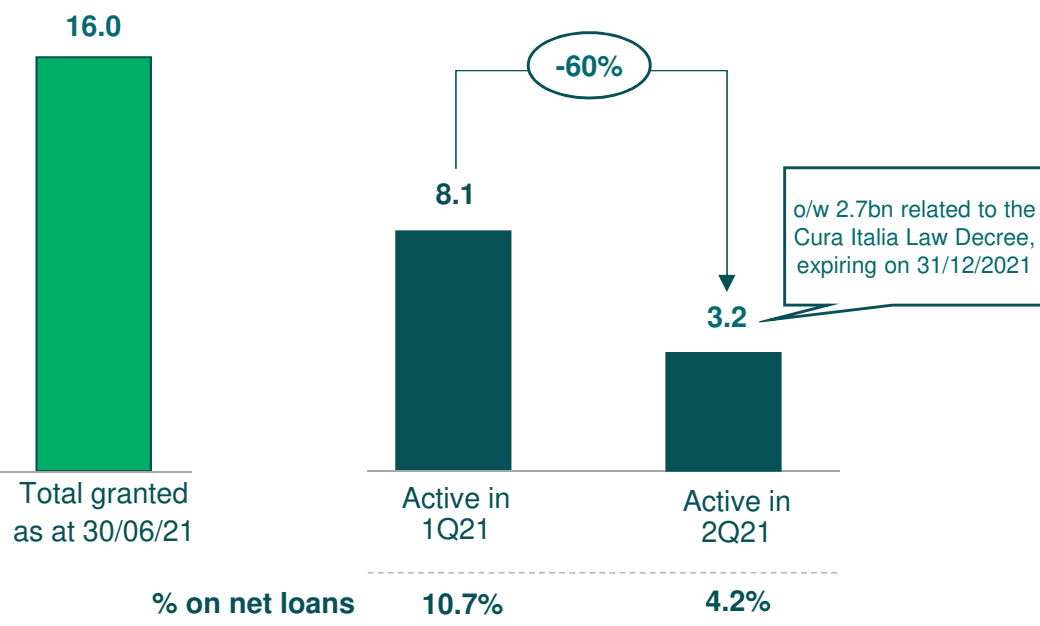
Note: figures on this page may not add exactly due to rounding differences.

* Pro-forma including the effects of the "Spring" securitisation of bad loans

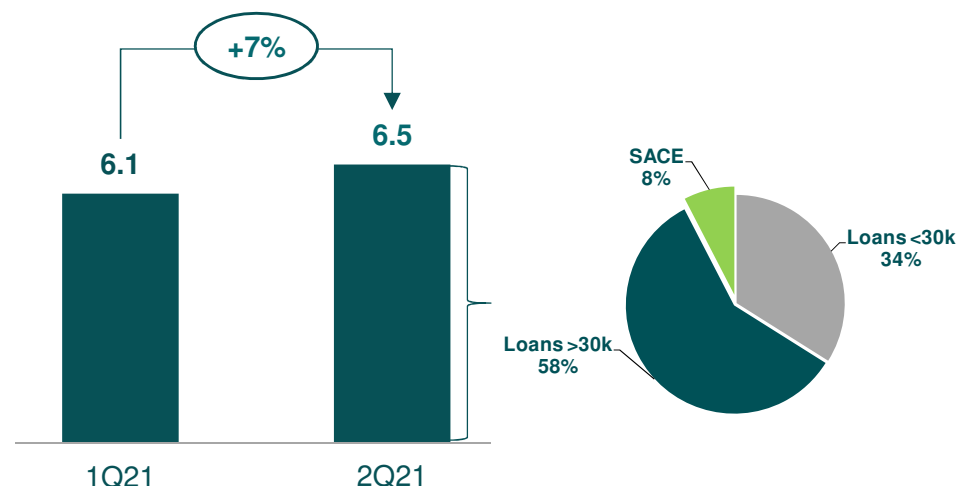
Loan payment moratoria and State guaranteed loans

Strong reduction in outstanding loan payment moratoria vs. 1Q21

Loan payment Moratoria (€bn; %)



State guaranteed loans (€bn; %)



- Outstanding loan payment moratoria amounted to 3.2 €bn (20% of total amount granted), down significantly from 1Q21 (-60%), on the back of renewal applications for a considerably lower amount than the total outstanding balance due, confirming the improved economic environment.
- 63% of outstanding moratoria are classified in the best internal credit ratings
- Default rate on expired moratoria is in line with the default rate of performing loans
- State guaranteed loans increased to 6.5 €bn in 2Q21 (+7% Q/Q)

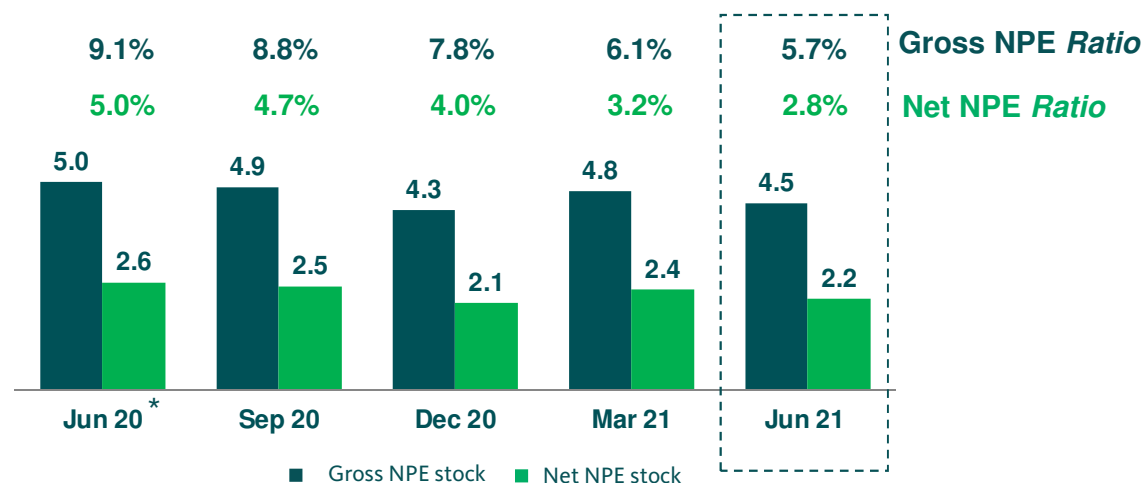
Asset Quality (1/3)

- Continuous improvement in asset quality thanks to going concern contribution and derisking actions.
- Steady reduction in the NPE ratios

Loan book breakdown: stock and coverage (€mln; %)

	Dec 20	Mar 21	Jun 21
Bad Loans			
Gross	2,076	2,368	2,341
Net	727	998	916
Coverage	65.0%	57.8%	60.9%
UTPs			
Gross	2,125	2,280	1,994
Net	1,294	1,317	1,135
Coverage	39.1%	42.2%	43.1%
Past Due			
Gross	141	130	135
Net	110	96	101
Coverage	22.4%	26.1%	24.9%
Total NPE			
Gross	4,343	4,778	4,470
Net	2,130	2,412	2,153
Coverage	51.0%	49.5%	51.8%
Performing loans			
Gross	51,048	73,339	74,583
Net	50,876	72,956	74,138
Coverage	0.3%	0.5%	0.6%

NPE stock and NPE ratios over time (€bn; %)



- Gross and net NPE ratio of 5.7% and 2.8% respectively, down further in 2Q21 from the already steeply reduced levels of 1Q21, as result of the going concern contribution and derisking strategy effectiveness
- NPE coverage ratio up to 51.8% Q/Q (inclusive of -337.5 €mln PPA impact on going concern NPEs). In particular: Bad Loans at 60.9% and UTPs at 43.1%
- Performing loan coverage up to 0.6% vs. 0.5% in 1Q21 and 0.3% at end-2020

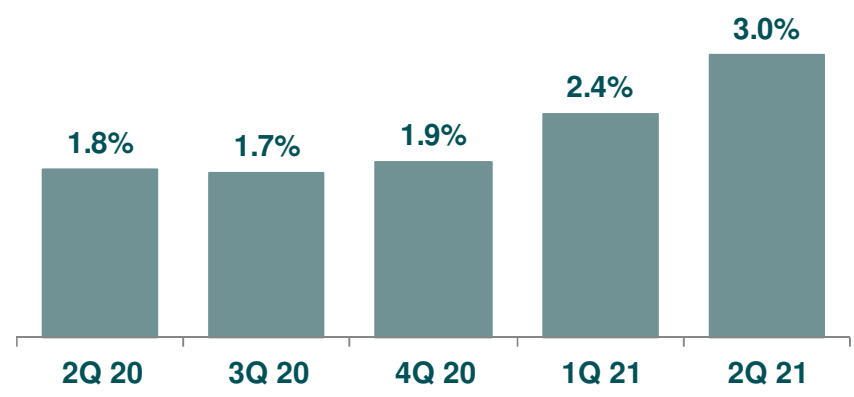
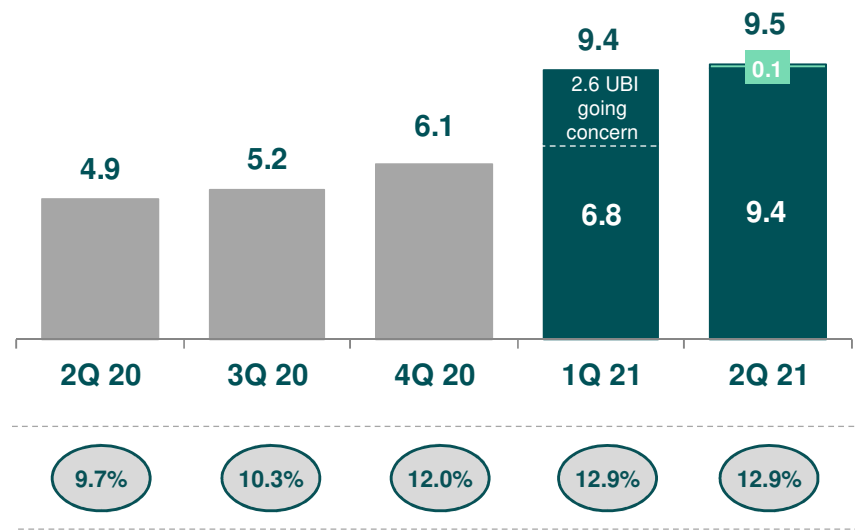
* Pro-forma including the effects of the "Spring" securitisation of bad loans
 Note: customer loans excluding customer debt securities. See relevant table in the Annexes.
 Note: figures on this page may not add exactly due to rounding differences.

Asset Quality (2/3)

Stage 2 net loans stock of 9.5 €bn (12.9% of Group's performing loans) with coverage increased to 3.0%

Stock stage 2 net loans, quarterly trend (€bn)

Coverage stage 2 net loans, quarterly trend (%)

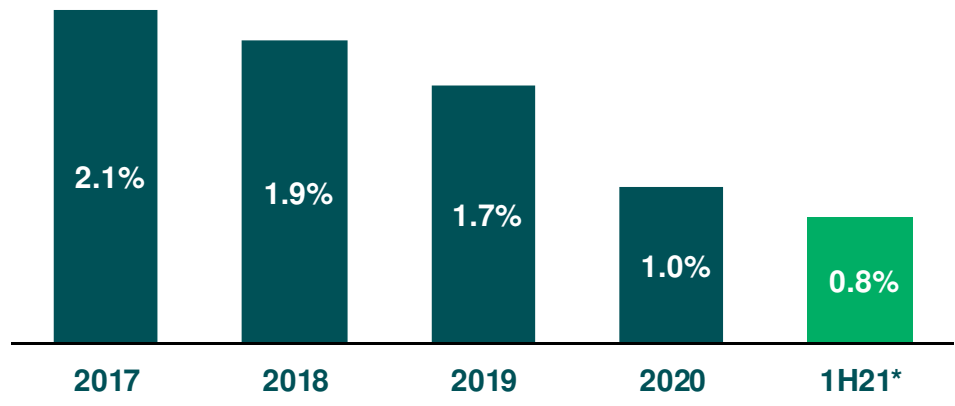


■ BPER+ UBI going concern ■ o/w ISP going concern

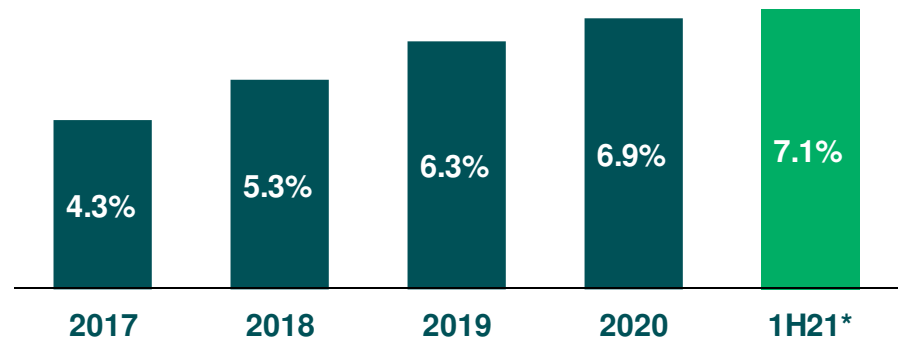
Asset quality (3/3)

Default rate at 0.8% from 1.0% in Dec.'20. Recovery rate continues its positive trend

Default rate (%)



Bad loans average recovery rate¹ (%)
(Bper Credit Management)



1. Source: management data.
Note: Default rate = 1H21 NPE inflows / performing loans stock at 31 Dec'20; All ratios are calculated on gross exposures.
* Annualised

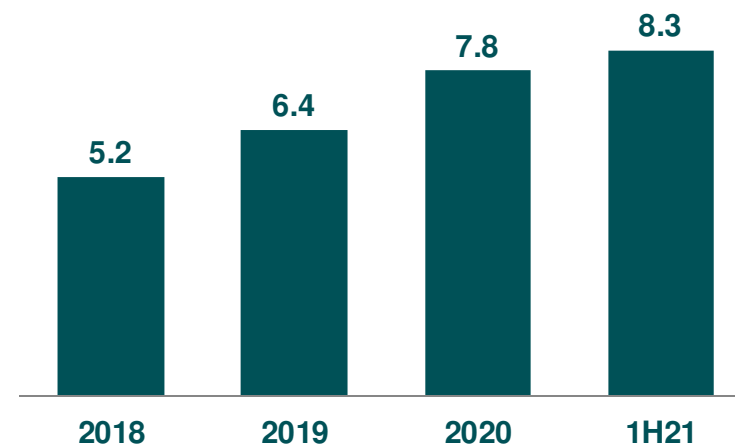
Financial assets portfolio

Financial assets portfolio of 27.1 €bn up by 2.4 €bn YTD

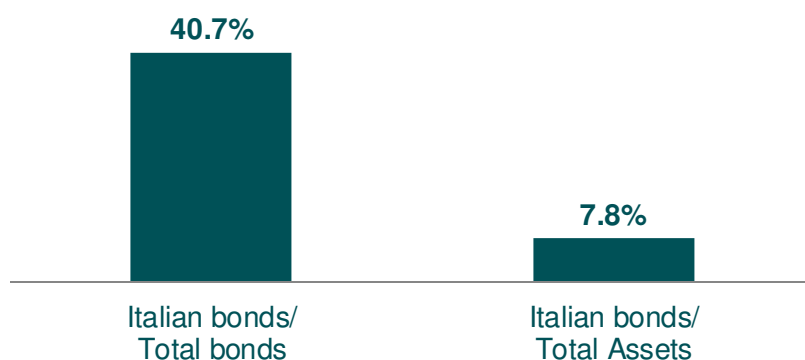
Financial Assets breakdown (€mln; %)

€/mn	FVTPL	FVOCI	AC	Total	% on total
Bonds	314	6,212	19,487	26,013	96.1%
<i>o.w. Italian gov¹</i>	126	416	7,727	8,268	30.5%
Equity	94	252		346	1.3%
Funds and Sicav	546			546	2.0%
Other*	161			161	0.6%
Total as at 30.06.2021	1,115	6,464	19,487	27,066	100.0%
Total as at 31.12.2020	1,172	6,270	17,220	24,662	
Chg vs Dec.'20 (%)	-4.9%	+3.1%	+13.2%	+9.7%	

Italian Government bonds¹ (€bn)



Share of Italian bonds (%)¹



- Financial assets portfolio up by 2.4 €bn YTD
- Italian government bonds at 8.3 €bn (vs. 7.8 €bn Dec.'20)
- Italian Bond portfolio accounts for:
 - 40.7% of Total Bond portfolio
 - 7.8% of Total Asset
- Total bonds and Italian government bonds portfolios duration² respectively 2.3 ys and 2.8 ys

1. Source: management data.

2. Duration in years taking hedging into account.

Note: figures on this page may not add exactly due to rounding differences.

* Mainly derivatives.

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

Final remarks

ANNEXES

Profit & Loss

- 1H21 results of 501.8 €mIn affected by non-recurring items related to the integration process
- Profit before tax of 259.7 €mIn, excluding one-offs

Comments:

- 1 +21.3€mIn mainly related to capital gain on securities disposals
- 2 -13.0 €mIn related to other operating expenses
- 3 -18.4 €mIn related to going concern integration process
- 4 -70.5 €mIn related to going concern integration process
- 5 -8.9 €mIn mainly related to RE amortisation costs due to the change in the measurement method
- 6 -310.0 €mIn additional LLPs
- 7 -30.5 €mIn mainly related to CARIFE's profit sharing
- 8 -11.3 €mIn Additional SRF contribution
- 9 -230.4 €mIn goodwill impairment and -27.3 €mIn mainly due to change in the RE assets measurement method
- 10 +1,149.9 €mIn of which: +833.7 €mIn badwill (+781.5 €mIn related to UBI going concern and 52.2 €mIn to ISP going concern) and +316.2 €mIn (+296.4 €mIn for UBI going concern and 19.8 €mIn for ISP going concern) related to the recovery of badwill taxation¹

Profit before tax of 259.7 €mIn in 1H21 excluding one-off items

(€/mIn)	Quarterly trend		Annual trend		
	1Q21	2Q21	1H20	1H21	
Net interest income	343.5	384.8	606.7	728.3	
Net commission income	328.1	405.8	524.3	734.0	
Core Income	671.6	790.6	1,130.9	1,462.3	
Dividends	1.7	12.3	12.8	13.9	
Net income from financial activities	76.2	43.5	52.5	119.7	1
Other operating expenses/revenues	8.1	-5.6	24.3	2.5	2
Operating Income	757.7	840.7	1,220.6	1,598.4	
Staff costs	-302.1	-355.1	-504.7	-657.2	3
Other administrative expenses	-189.9	-157.4	-231.5	-347.3	4
Depreciations & Amortizations	-54.5	-52.5	-81.4	-107.0	5
Operating costs	-546.5	-565.0	-817.5	-1,111.5	
Net Operating Income	211.2	275.8	403.1	487.0	
Net impairment losses for credit risk	-418.8	-157.6	-298.6	-576.4	6
Operating Income net of impairment losses for credit risk	-207.6	118.2	104.5	-89.4	
Net provisions for risks and charges	-40.9	-9.6	-14.9	-50.5	7
Contribution to Funds (SRF, DGS, FITD-SV)	-31.1	-15.1	-34.2	-46.2	8
Gain (Losses) on Investments	-250.7	-2.6	-10.1	-253.3	9
Gain on a bargain purchase	1,078	72.1	-	1,149.9	10
Profit (loss) before taxes	547.6	162.9	45.3	710.6	
Taxes	-140.8	-50.9	68.0	-191.7	
Profit (Loss) for the period	406.8	112.0	113.4	518.8	
Minority Interests	-6.5	-10.5	-10.9	-17.0	
Profit (loss) for the period pertaining to the Parent Company	400.3	101.5	102.5	501.8	

1. As per contractual provisions with Intesa Sanpaolo. The item has a neutral impact on the net result as it was offset by -€316.2 mln recognised as Taxes

Note:

- For a more consistent representation of the Group's Accounting Policies, 2020 figures have been restated to take into account the reclassification of 5,7 €mIn in 1Q20 and 11.6 €mIn in 1H20 from the item "Net Interest Income" to the item "Net commission income"
- Figures on this page may not add exactly due to rounding differences.
- Comparable figures at 31 March 2020 shown in the present schedule have been restated to show the effects of the retrospective application of the change in the accounting method used to measure property, plant and equipment held for investment.

Net Interest Income

Profit and Loss

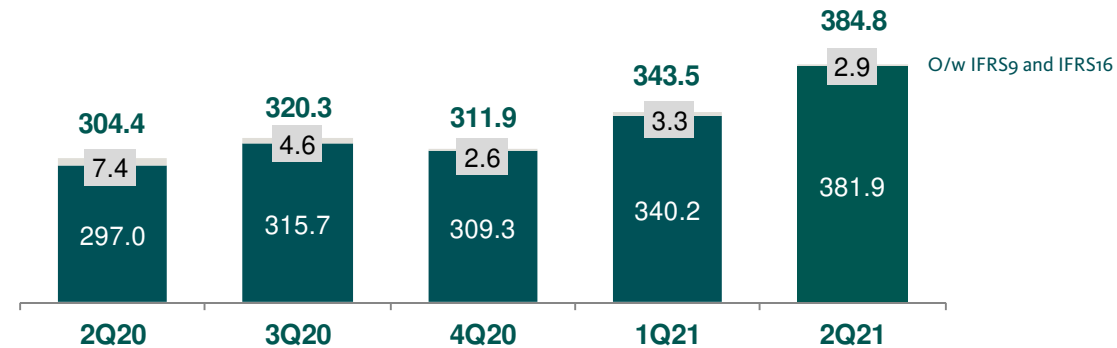
1H21 NII at 728.3 €mIn of which 632.2 €mIn from commercial activity with customers

Net Interest Income¹ Breakdown (€mIn)

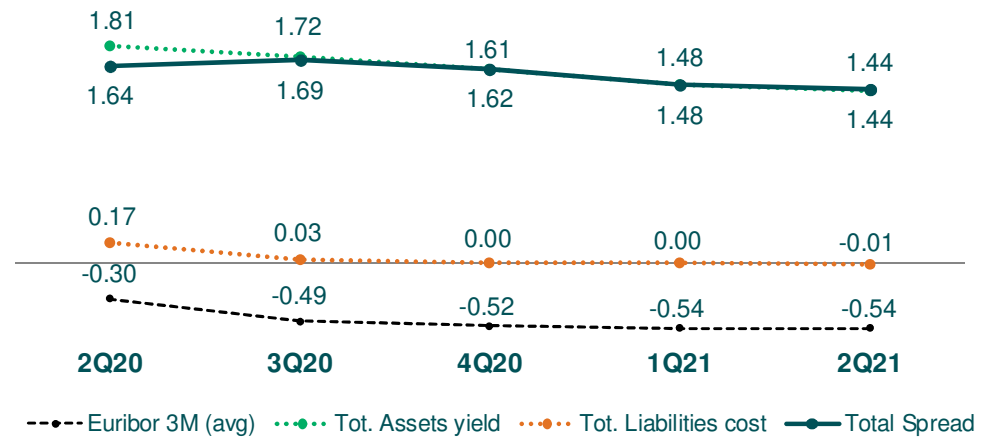
€/mIn	1H21	o/w 1Q21	o/w 2Q21	Chg. %
Commercial NII	632.2	291.7	340.5	16.7%
Securities portfolio	55.6	29.0	26.6	-8.1%
TLTRO-III ²	56.7	31.8	25.0	-21.4%
Other Institutional funding	-22.4	-12.2	-10.1	-17.0%
Ordinary NII	722.1	340.2	381.9	12.3%
IFRS 9 and IFRS 16	6.2	3.3	2.9	-12.4%
Total NII	728.3	343.5	384.8	12.0%

- Total spread reduction was due to excess liquidity held with the ECB and lower securities portfolio contribution
- Further upside expected in 2H21 following the ISP branches contribution and acceleration in lending volumes

Net Interest Income quarterly trend¹ (€mIn)



Spread³ (%)

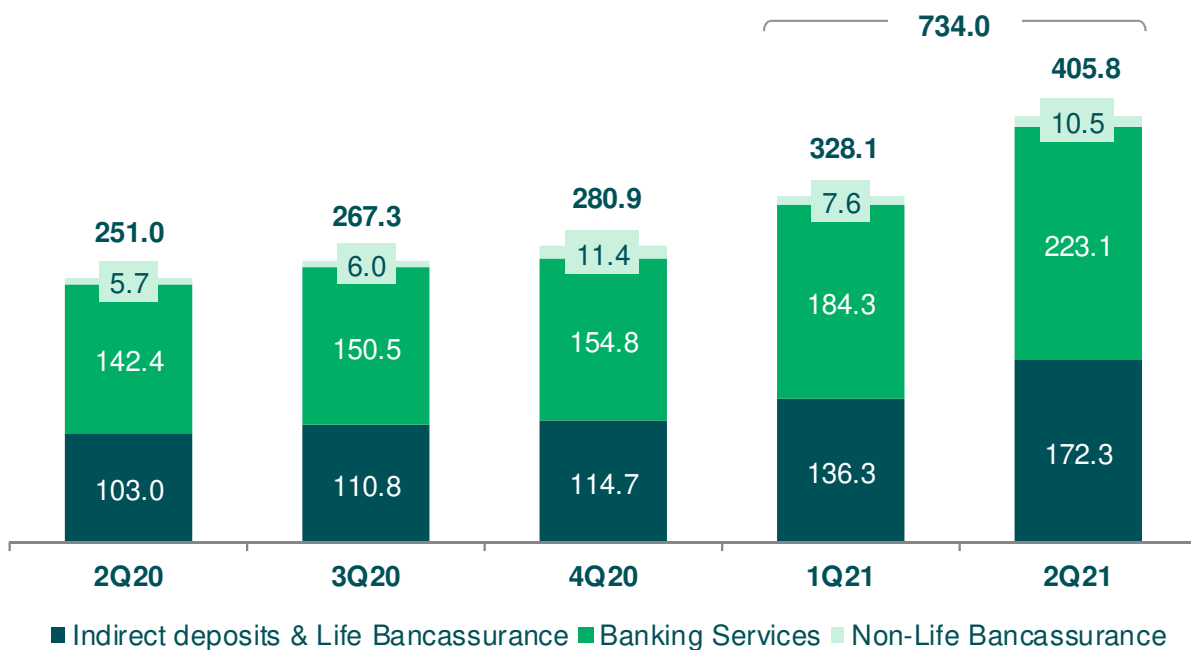


1. For a more consistent representation of the Group's Accounting Policies, 2020 quarterly figures were restated to take into account reclassifications made between NII and Net commission income. In particular NII was adjusted as follows: -5.9 €mIn in 2Q20, -5.2 €mIn in 3Q20, +16.8mIn in 4Q 20
 2. Net of interest expenses related to excess liquidity held at the ECB's deposit facility
 3. Management data. Spread calculated by taking into account ECB funding and deposits
 Note: figures on this page may not add exactly due to rounding differences.

Net commission income

1H21 Net commission income reached 734.0 €mln, with a growing share of Indirect deposits and bancassurance related fees

Net Commission Income over time¹ (€mln)



- Net commission income uptrend accelerated in 1H21, supported by the strong contribution from the newly acquired going concern and placement of AUM and life-bancassurance products
- Strong rebound in traditional banking fees thanks to Italy's ongoing economic recovery

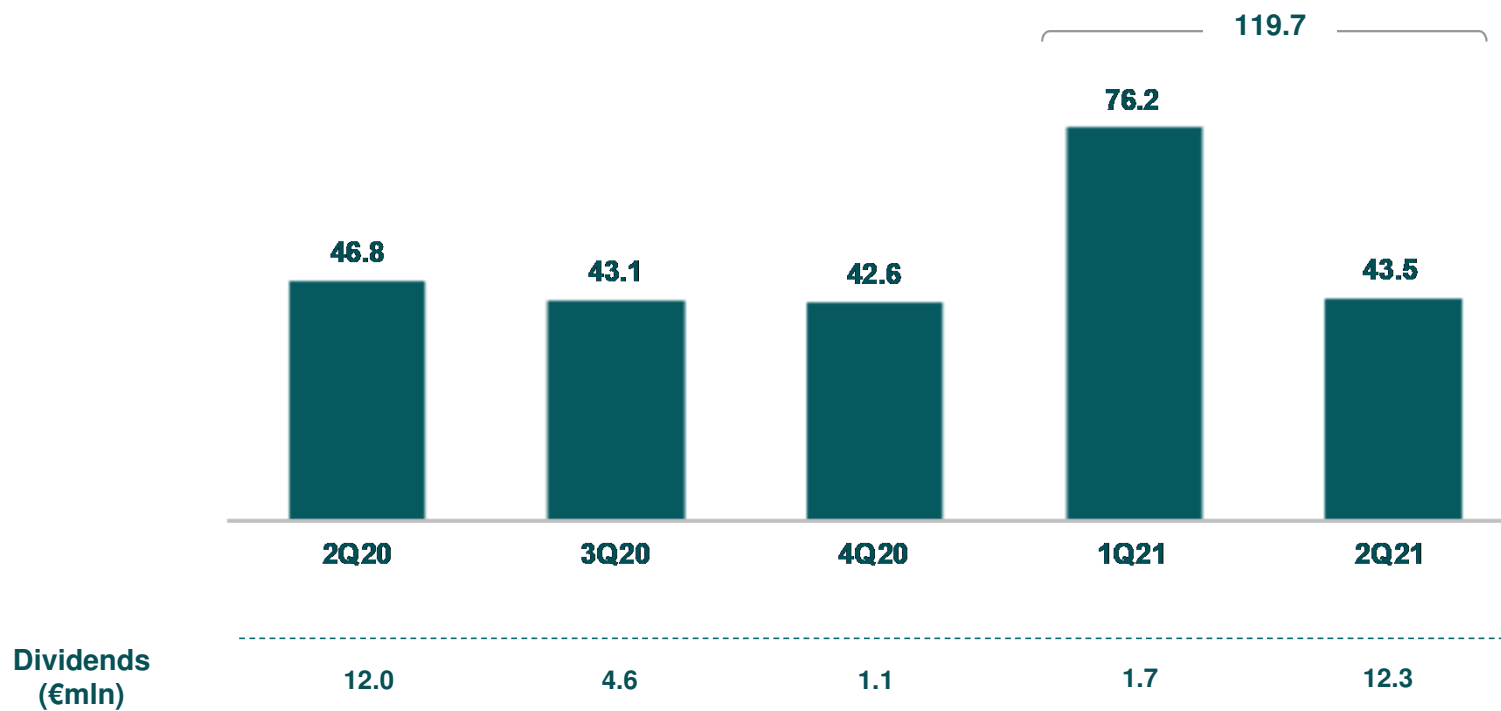
1. For a more consistent representation of the Group's Accounting Policies, 2020 quarterly figures were restated to take into account reclassifications made between NII and Net commission income. In particular Net commission income was adjusted as follows: +5.9 €mln in 2Q20, +5.2 €mln in 3Q20, -16.8 €mln in 4Q20
Note: The breakdown between life and non-life bancassurance is based on operational data

Note: figures on this page may not add exactly due to rounding differences.

Trading income and Dividends

Trading income came in very strong reaching 119.7 €mIn in 1H21, as it benefitted from positive market performance and capital gains on securities disposals

Trading income over time (€mIn)



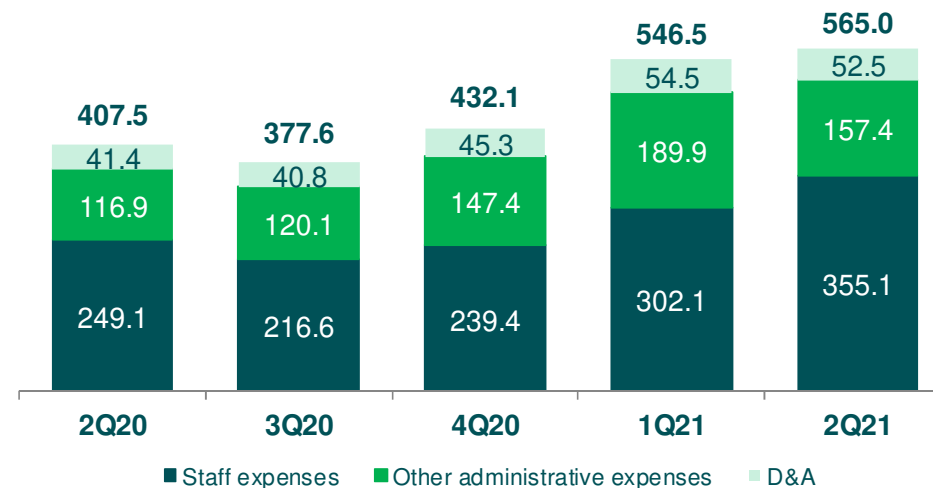
Operating costs

1H21 operating costs totalled 1,111.5 €mln and were impacted by one-off charges mainly in relation with the going concern integration process

Operating costs breakdown¹ (€mln)

	1H21	o/w 1Q21	o/w 2Q21	Chg %
Staff expenses	657.2	302.1	355.1	+17.5%
o/w Extraordinary	18.4	7.8	10.6	+35.9%
o/w Ordinary	638.8	294.3	344.5	+17.0%
Other administr. expenses	347.3	189.9	157.4	-17.1%
o/w Extraordinary	70.5	62.6	7.9	-87.4%
o/w Ordinary	276.8	127.3	149.5	+17.5%
D&A	107.0	54.5	52.5	-3.6%
o/w Extraordinary	8.9	8.9	0.0	-100.0%
o/w Ordinary	98.1	45.6	52.5	+15.3%
Total Operating Costs	1,111.5	546.5	565.0	+3.4%
o/w extraordinary	97.8	79.3	18.5	-76.7%
o/w ordinary	1,013.7	467.2	546.5	+17.0%

Operating costs over time² (€mln)



- Extraordinary operating costs amounted to 97.8 €mln (79.3 €mln in 1Q21 and 18.5 €mln in 2Q21) of which 88.9 €mln related to the integration process (staff training, rebranding, advertising and consultancy)

1. The one-off costs were operationally reallocated between Q1 and Q2 on an accrual basis
 2. The 2020 quarterly data on Operating Costs were restated following the adoption of a different accounting methodology for the evaluation of real estate assets in Q1 21, which had an impact on the item "D&A".
 Note: figures on this page may not add exactly due to rounding differences.

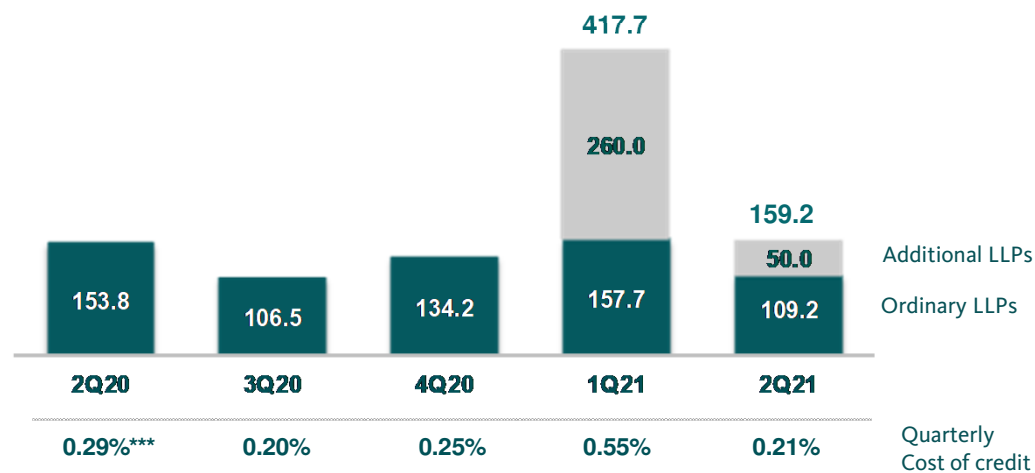
Provisions and other items

- Adoption of a very conservative approach to provisioning
- Badwill generated by the going concern acquisition totalled 1.1 €bn

Provisions and other items (€mln)

	1H21	o/w 1Q21	o/w 2Q21	Chg %
Total Provisions	576.4	418.8	157.6	-62.4%
o/w LLPs**	576.9	417.7	159.2	-61.9%
Net Provisions for Risks and Charges	50.5	40.9	9.6	-76.6%
Contributions to SRF, DGS e FITD-SV	46.2	31.1	15.1	-51.4%
Gain (Losses) on equity investments, disposal investments	253.3	250.7	2.6	-99.0%
Badwill	-1,149.9	-1,077.9	-72.0	-93.3%

LLPs (€mln) and Cost of credit* (%) over time



- LLPs at 576.9 €mln, including 310 €mln additional provisions (260 €mln in 1Q21 and 50 €mln in 2Q21) driven by the adoption of a very prudent approach, despite no evidence so far of a significant deterioration in the asset quality
- Excluding additional LLPS, the **annualised cost of credit is 70 bps** (151 bps accounting)
- Badwill generated by the going concern acquisition totals 1,149.9 €mln including 316.2 €mln related to the recovery of taxation from Intesa Sanpaolo, as per contractual provisions

* Calculated by including customer loans only (excl. customer debt securities).

** Item 130 a) Net impairment losses on financial assets at amortised cost, only loans to customers (Income statement).

*** Pro-forma including the effects of the "Spring" securitisation of bad loans

Note: figures on this page may not add exactly due to rounding differences.

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

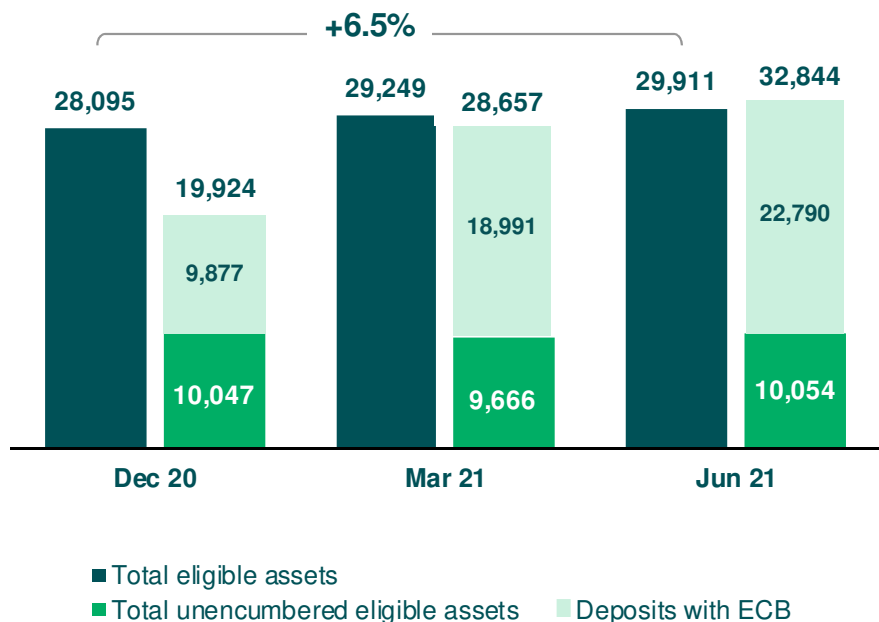
Final remarks

ANNEXES

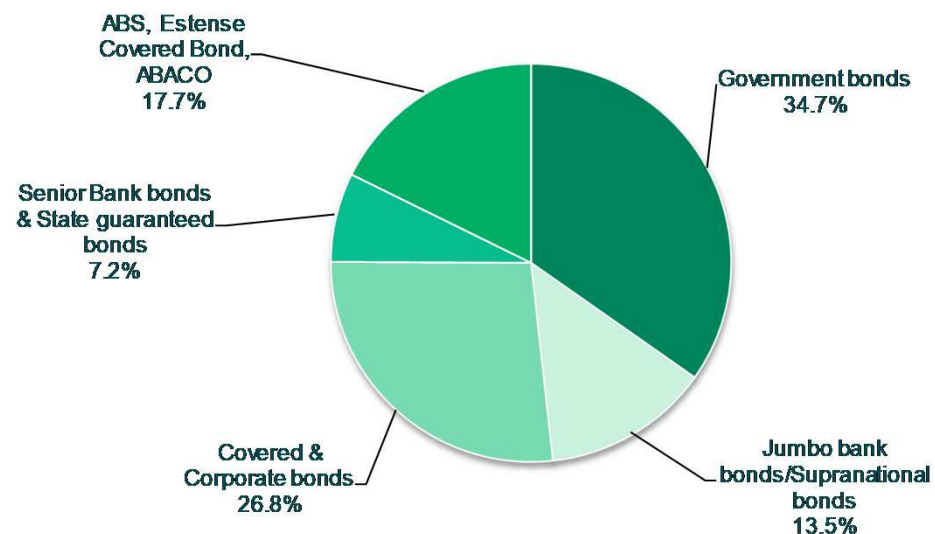
Liquidity

High level of liquidity with LCR >200% and liquidity buffer close to 32.8 €bn

Total eligible Assets over time* (€mln)



Eligible Assets Pool Composition (%)



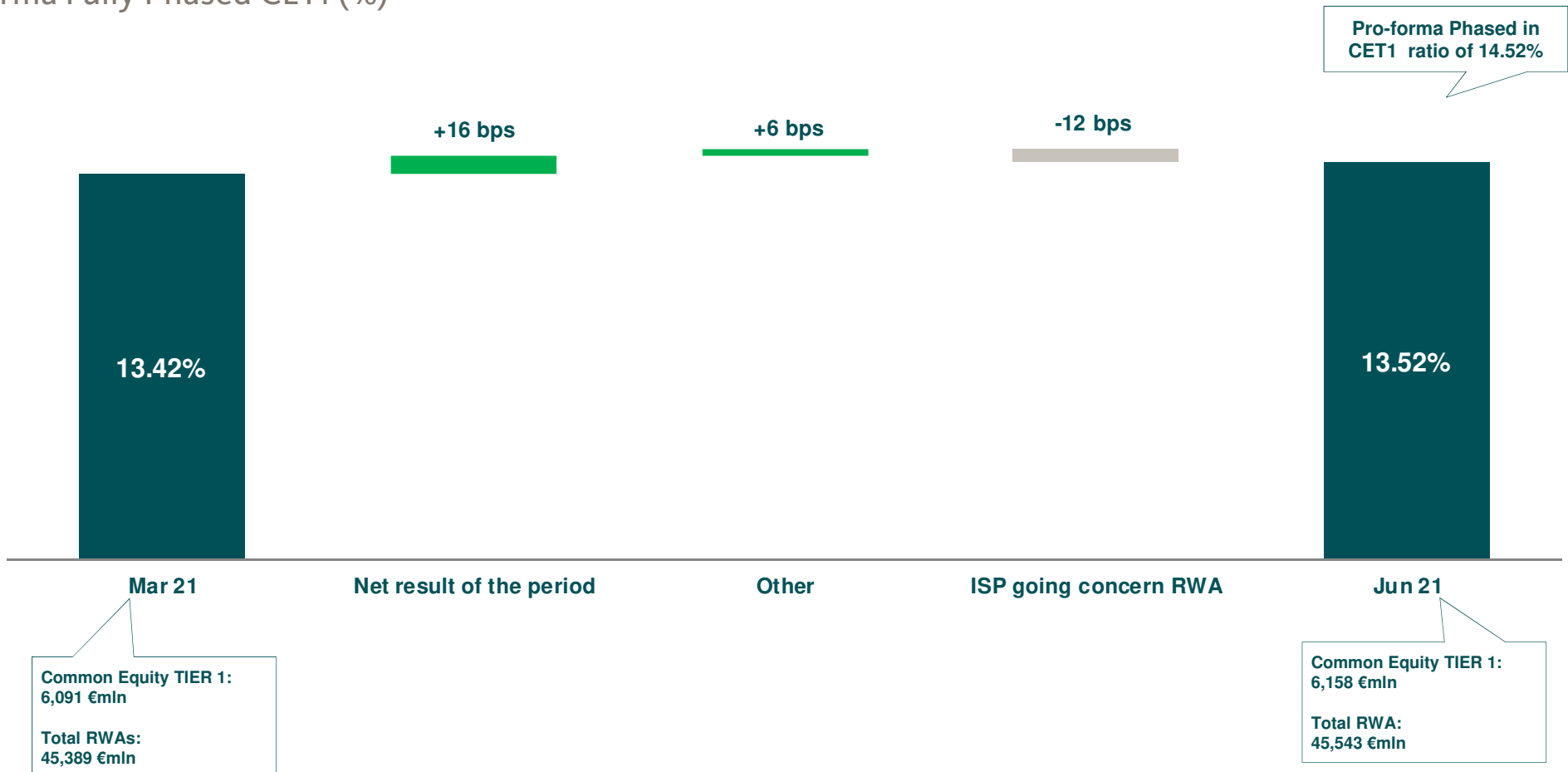
- ECB exposure of 18.4 €bn fully made up of TLTRO III funds, up from 16.7 €bn in Dec. '20 following an additional take up of 1.7 €bn in the auction of March 2021
- LCR >200% largely in excess of regulatory threshold, with the NSFR ratio settling well above 100%

Note: figures in this page may not add exactly due to rounding differences.
 * Net of ECB haircut.

Capital

Proforma Fully Phased CET1 at 13.52% with large buffer vs. SREP requirement (8.125%)

Proforma Fully Phased CET1 (%)



Note: The CET1 ratio Fully Phased pro-forma has been estimated excluding the effects of the transitional provisions in force and including the result for the period, thus simulating, in advance, the effects of the ECB's authorisation to include these profits in Own Funds pursuant to art. 26, para. 2 of the CRR

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

Final remarks

ANNEXES

Final remarks

PROFITABILITY INCREASE
Profit before tax excluding
one-offs
259.7 €mln

**ASSET QUALITY
IMPROVEMENT**
Gross NPE ratio
5.7%

SOLID CAPITAL POSITION
Fully Phased CET1 ratio
13.5%

- Excellent results despite macroeconomic scenario still impacted by the pandemic, characterised by increasing operating profitability, asset quality improvement and solid capital position
- The successfully completed integration of the going concern will contribute to generating additional value and will lead to a stronger focus on commercial growth and cost reduction through a leaner operating structure and a more rational cost base, which will be among the key pillars of the new business plan
- Major improvement in asset quality in conjunction with a very prudent approach adopted to provisioning, which will reverberate positively on the cost of risk over the next years
- Solid capital position with a large capital buffer to support Italy's economic growth and the development of the Bank's footprint areas

Agenda

BPER GROUP CONSOLIDATED RESULTS

Executive summary

Balance sheet structure

Profit and loss

Liquidity and Capital adequacy

Final remarks

ANNEXES

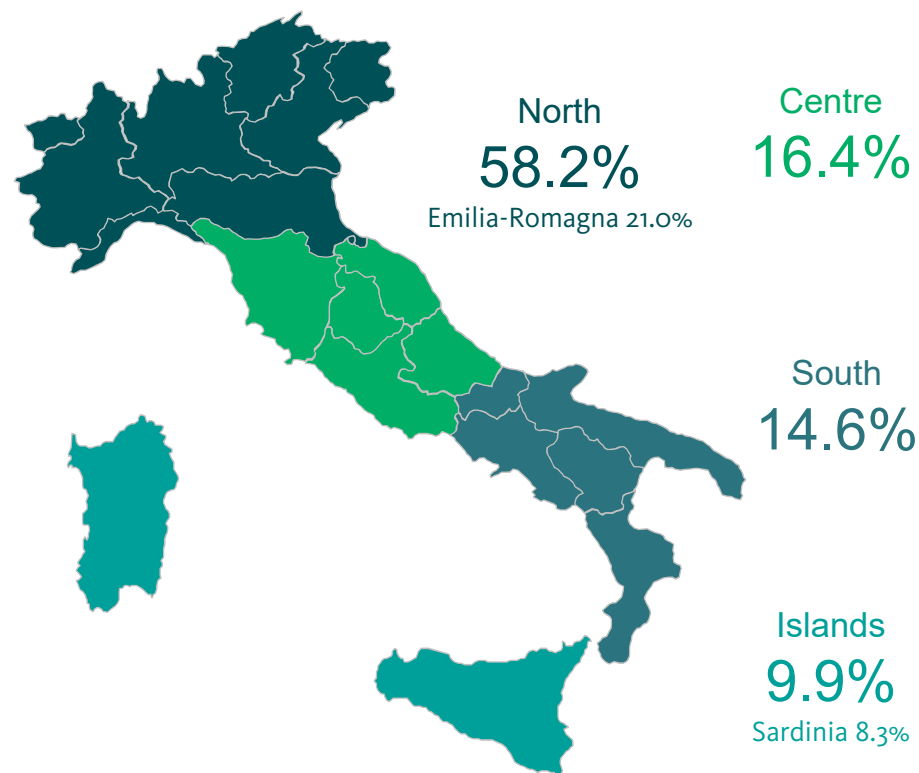
Customer loans

Portfolio composition

Net customer loans breakdown by sector
(€mln; %)

Business sector	Jun 21	% on Total Customer Loans	Δ % vs Dec 20
Manufacturing	11,264	14.8%	+46.9%
Wholesale and retail services, recoveries and repairs	6,412	8.4%	+44.5%
Construction	3,194	4.2%	+48.2%
Real Estate	4,375	5.7%	+40.3%
HORECA*	1,908	2.5%	+28.0%
Agriculture, forestry and fishing	1,026	1.3%	+29.6%
Other	7,651	10.0%	+29.4%
Total loans to non-financial businesses	35,831	47.0%	+40.1%
Households	33,966	44.5%	+55.1%
Total loans to financial businesses	6,494	8.5%	+17.3%
Total Customer Loans	76,290	100.0%	+43.9%
Debt Securities	14,062	18.4%	+10.5%

Customer loans breakdown by geographical areas¹(%)



* Hotels, Restaurants & Cafés (HORECA). Note: figures as per ATECO business sector definitions (ISTAT, the Italian National Institute of Statistics).

1. Commercial banks + Sarda Leasing, excluding non-resident loans. Figures from data management system.

Note: figures on this page may not add exactly due to rounding differences.

Asset quality

Annexes

Asset quality breakdown (excl. customer debt securities)

Gross exposures (€/mn)	Jun 20		Sep 20		Dec 20		Mar 21		Jun 21		Chg YTD		Chg Y/Y	
		%		%		%		%		%	Abs.	Chg (%)	Abs.	Chg (%)
Non Performing Exposures (NPEs)	5,008	9.1%	4,896	8.8%	4,343	7.8%	4,778	6.1%	4,470	5.7%	127	+2.9%	-538	-10.7%
Bad loans	2,374	4.3%	2,358	4.3%	2,076	3.7%	2,368	3.0%	2,341	3.0%	265	+12.7%	-33	-1.4%
Unlikely to pay loans	2,405	4.4%	2,356	4.2%	2,125	3.8%	2,280	2.9%	1,994	2.5%	-131	-6.2%	-411	-17.1%
Past due loans	228	0.4%	183	0.3%	141	0.3%	130	0.2%	135	0.2%	-6	-4.6%	-94	-41.0%
Gross performing loans	50,082	90.9%	50,571	91.2%	51,048	92.2%	73,339	93.9%	74,583	94.3%	23,535	+46.1%	24,501	+48.9%
Total gross exposures	55,089	100.0%	55,467	100.0%	55,391	100.0%	78,117	100.0%	79,052	100.0%	23,661	+42.7%	23,963	+43.5%

Adjustments to loans (€/mn)	Jun 20		Sep 20		Dec 20		Mar 21		Jun 21		Chg YTD		Chg Y/Y	
		coverage (%)		coverage (%)		coverage (%)		coverage (%)		coverage (%)	Abs.	Chg (%)	Abs.	Chg (%)
Adjustments to NPEs	2,374	47.4%	2,413	49.3%	2,213	51.0%	2,366	49.5%	2,317	51.8%	104	+4.7%	-57	-2.4%
Bad loans	1,491	62.8%	1,508	63.9%	1,349	65.0%	1,370	57.8%	1,425	60.9%	75	+5.6%	-67	-4.5%
Unlikely to pay loans	841	35.0%	868	36.8%	831	39.1%	963	42.2%	858	43.1%	27	+3.3%	18	+2.1%
Past due loans	42	18.2%	37	20.2%	33	22.4%	34	26.1%	34	24.9%	2	+6.1%	-8	-19.0%
Adjustments to performing loans	161	0.3%	165	0.3%	172	0.3%	383	0.5%	445	0.6%	273	+158.2%	284	+176.1%
Total adjustments	2,535	4.6%	2,578	4.6%	2,385	4.3%	2,750	3.5%	2,762	3.5%	377	+15.8%	227	+9.0%

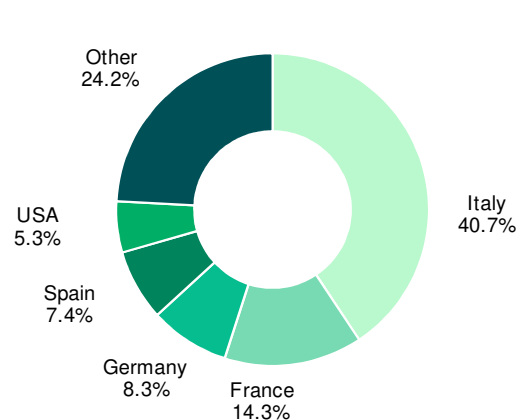
Net exposures (€/mn)	Jun 20		Sep 20		Dec 20		Mar 21		Jun 21		Chg YTD		Chg Y/Y	
		%		%		%		%		%	Abs.	Chg (%)	Abs.	Chg (%)
Non Performing Exposures (NPEs)	2,634	5.0%	2,483	4.7%	2,130	4.0%	2,412	3.2%	2,152	2.8%	22	+1.1%	-481	-18.3%
Bad loans	883	1.7%	850	1.6%	727	1.4%	998	1.3%	916	1.2%	189	+26.1%	33	+3.8%
Unlikely to pay loans	1,564	3.0%	1,487	2.8%	1,294	2.4%	1,317	1.7%	1,135	1.5%	-159	-12.2%	-429	-27.4%
Past due loans	187	0.4%	146	0.3%	109	0.2%	96	0.1%	101	0.1%	-8	-7.7%	-86	-45.9%
Net performing loans	49,921	95.0%	50,406	95.3%	50,876	96.0%	72,956	96.8%	74,138	97.2%	23,262	+45.7%	24,217	+48.5%
Total net exposures	52,554	100.0%	52,889	100.0%	53,006	100.0%	75,367	100.0%	76,290	100.0%	23,284	+43.9%	23,736	+45.2%

Note: figures on this page may not add exactly due to rounding differences.

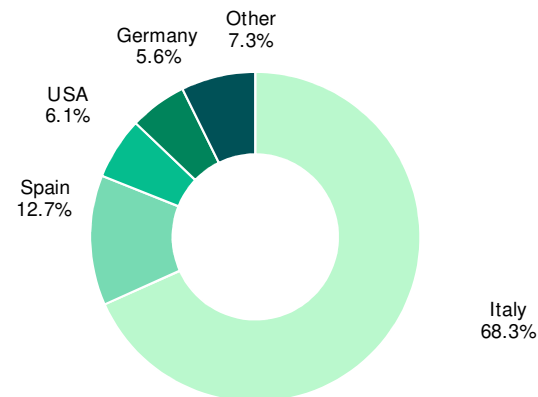
Note: Pro-forma data as at 30/06/2020 including the effects of the "Spring" securitisation of bad loans.

Financial Assets: highlights

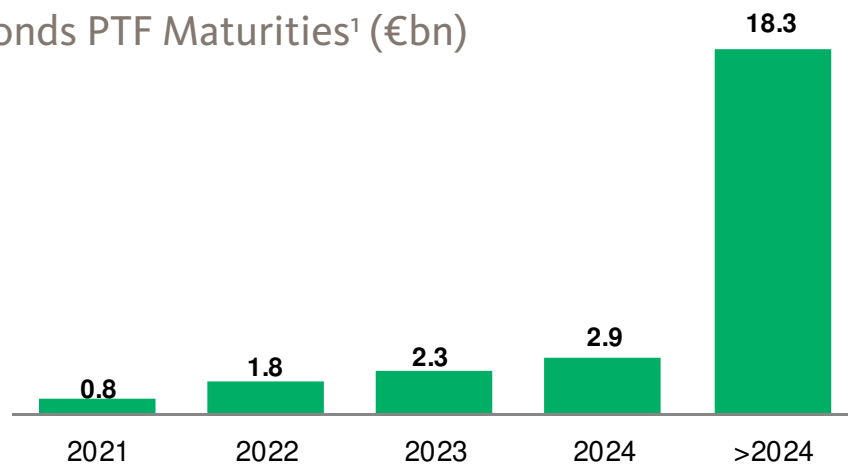
Bond PTF Geographical breakdown (%)



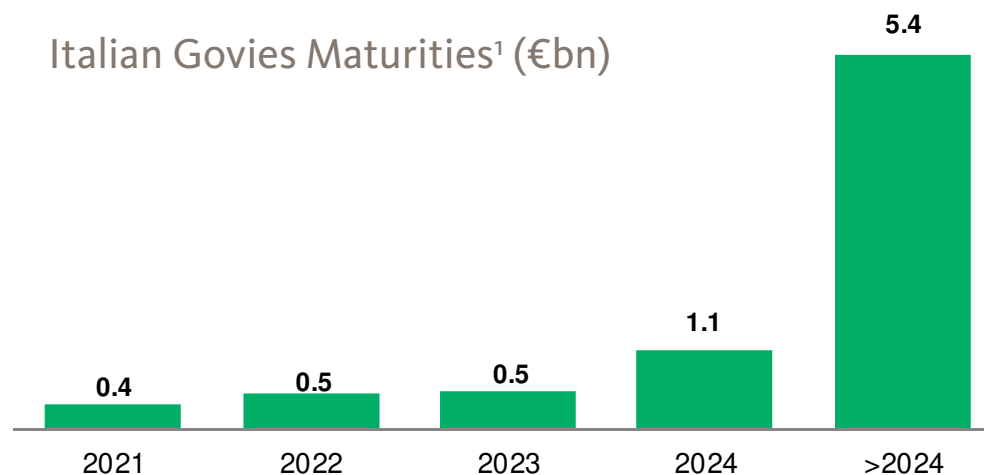
Govies PTF Geographical breakdown (%)



Bonds PTF Maturities¹ (€bn)



Italian Govies Maturities¹ (€bn)



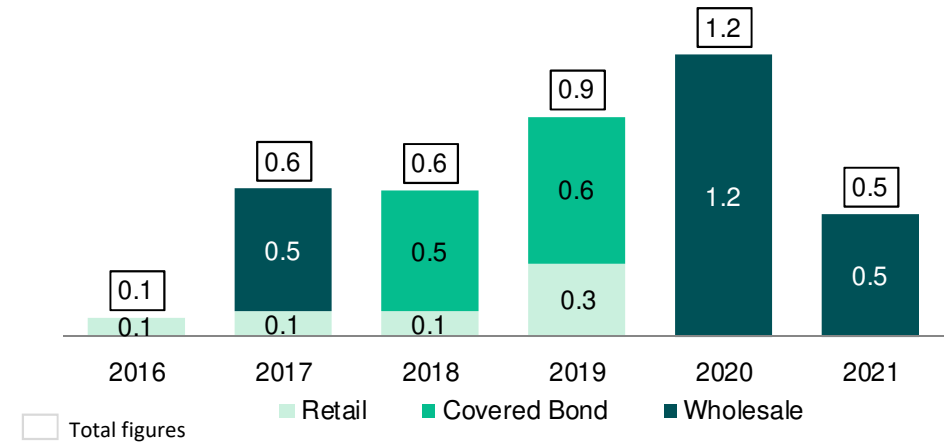
1. Figures are shown in nominal amounts.
Note: figures from data management system.

Bond maturities and issuances: highlights

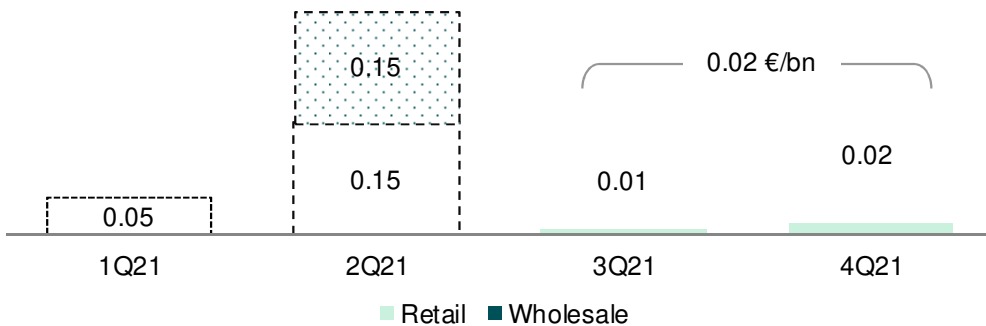
Outstanding bonds¹ (€bn)

	Dec 20	Jun 21
Wholesale bonds	3.5	3.9
<i>o/w covered bonds</i>	1.9	1.9
<i>o/w subordinated bonds</i>	0.9	0.9
Retail bonds	1.0	0.8
Total bonds	4.5	4.6

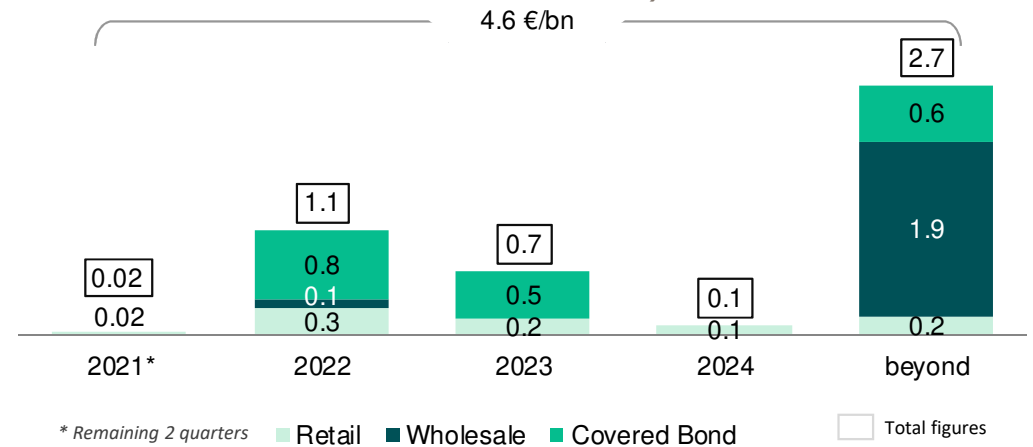
Bonds issued (€bn)



2021 Bond maturities (€bn)



Bond maturities breakdown (€bn)



1. including Unipol Banca bonds.

Note: figures on this page: 1) reflect nominal amounts and 2) may not add exactly due to rounding differences.

Contacts for Investors and Financial Analysts

Fabio Pelati

Head of Investor Relations

 Via San Carlo, 8/20 - 41121 Modena - Italy

 +39 059 2021369

 fabio.pelati@bper.it

Nicola Sponghi

Investor Relations

 Via San Carlo, 8/20 - 41121 Modena - Italy

 +39 059 2022219

 nicola.sponghi@bper.it